

Message Text

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PAGE 01 STATE 188382
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF
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COM/BIC/OED/MEPD/JN RANDOLPH, JR.
COM/BIC/OED/MEPD/SMCONGER,
COM/BIC/OIM/RBIDDLE (INFO)

-----070617 101528Z /45

R 101311Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: PETROCHEMICAL COMPLEX

REF: STATE 155296

1. WE HAD BEEN GIVEN IMPRESSION FROM POTENTIAL U.S. TECHNICAL PARTNERS ON THIS PROJECT THAT LATEST FMG SCHEME FOR CAPITALIZATION OF OLEFIN UNIT WAS TO HAVE OPERATING PARTNERS ON OTHER UNITS EACH TAKE TEN PERCENT EQUITY IN OLEFIN PLANT. HOWEVER, WE HAVE LATELY HEARD THAT FMG MAY BE ENTERTAINING IDEA OF PARTNERSHIP WITH

FRENCH CHEMICAL COMPANY - POSSIBLY RHONE POULENC OR CDF CHIMIE - ON OLEFINS. AS WE HAVE MENTIONED PREVIOUSLY, U.S. COMPANIES ARE PREDOMINANT IN ETHYLENE PLANT TECHNOLOGY AND CONSTRUCTION WORLDWIDE. HOWEVER, THE FRENCH GOVERNMENT-AFFILIATED FIRM TECHNIP, WHILE MUCH LESS
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EXPERIENCED, HAS PROVIDED MAJOR COMPETITION IN THIS FIELD ALONG WITH GERMAN FIRM LINDE. (ONLY TWO TECHNIP-DESIGNED PLANTS ARE CURRENTLY IN OPERATION, BUT TECHNIP HAS RECENTLY WON SEVERAL MAJOR DESIGN CONTRACTS FOR NEW ETHYLENE FACILITIES.) FRENCH PARTNERSHIP ON OLEFIN PLANT WOULD SEVERELY HAMPER ABILITY OF U.S. FIRMS TO SUCCESSFULLY COMPETE ON THE

OLEFIN DESIGN CONTRACT. AS THE MAJOR U.S. ENGINEERING FIRMS IN THIS FIELD HAVE ASKED TO BE KEPT INFORMED ON THIS PROJECT, WOULD APPRECIATE ANY INFO EMBASSY CAN DEVELOP ON CURRENT FMG THINKING ON PARTNERSHIP FOR ETHYLENE UNIT.

2. HAS EMBASSY BEEN ABLE TO IDENTIFY POTENTIAL COMPETITION ON TECHNICAL PARTNERSHIP FOR OTHER UNITS IN COMPLEX? WOULD ALSO APPRECIATE FURTHER INFO ON OFFSITES, NEW TOWN, ETC. TO SERVICE INDUSTRIAL PROJECTS AS REQUESTED PARA 4 REFTEL. ANY WORD ON CHOICE OF PROJECT MANAGER?
CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE188382
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770287-1280
Format: TEL
From: STATE
Handling Restrictions: n/a
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Litigation History:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Review Date: 08-Feb-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1644628
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: PETROCHEMICAL COMPLEX
TAGS: BENC, NI
To: LAGOS
Type: TE
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